



Schutte Consulting Limited

Introduction to our Services

October 2020

Welcome

A personal welcome and thank you for your interest. I hope you find this Introduction informative and appealing.

Schutte Consulting Limited was established in February 2014, and is wholly owned and managed by me. We offer 2 services: business consultancy and legal support; and training. A snapshot of each is below.

You may be asking: why did I decide to go it alone?

I am passionate about law and business: “making law work for business” is how I describe the joy I take in my work. I trained as a solicitor and practised in major City law firms for almost 7 years, where I gained solid grounding in construction and engineering law and practice, and excellent experience in a variety of projects and disputes, working with a mix of public and private sector clients.

In 2006, I decided to work in industry and in 2007 qualified as a Solicitor-Advocate. My aim was to provide a seamless project advisory service for internal clients. During almost 9 years as an in-house lawyer at London Underground (the team subsequently merging into the Transport for London legal team) and WSP|Parsons Brinckerhoff, I gained experience in corporate governance, regulation and stakeholder interface, and developed expertise in corporate risk strategy and compliance / ethics issues, both in the UK and globally.

Having established trusted relationships, I became a “whole-life project adviser” which was enriching and rewarding. I lived and breathed projects with the individuals and teams contributing expertise to successful delivery: commercial, finance, operations etc. By training teams on how to recognise warning signs, I gained early involvement in projects and supported them to close out problems with minimal fuss.

I had to make law work to become a true trusted business adviser.

More recently, I was responsible for a portfolio of major insurance claims, managing the requirements and expectations of the project / operational teams, the insurers and the board.

I provided succinct advice distilled down to the absolute necessary, and was the go-to sounding board who gave executives a common sense opinion, without legal frills or fear factor. Natural abilities to grasp issues swiftly and give immediate advice are valuable tools. Delivering difficult messages requires advocacy skills and sensitivity to competing objectives.

With 15 years of experience came this venture, the most exciting and challenging period of my career so far. Stepping out alone is a privilege and, when we celebrated our milestone 5th birthday in 2019, I was proud to say it is a success.

I hope we can work together to enable our businesses to take their next steps forward.

Please feel free to call me on +44(0)7970101188 to discuss anything further.

Very best regards



Sarah Schütte
Solicitor-Advocate and Director
October 2020

Snapshots

“Making law work for business’ is at the heart of SCL”.

Below is a summary of what we do. I encourage you to visit the website as well....

Consultancy Services

By drawing on over 15 years of experience and expertise in construction and engineering projects and disputes, I will work with you as an **independent** consultant to make law work for your business.

I can assist you with revitalising your **standard T&Cs** and developing a **suite of project contracts** for key clients, and in each case ensuring they sit comfortably with your insurance requirements and stakeholder protocols.

You can commission individual assignments e.g. **proposed package of project documents, claims portfolio review, or liability analysis**, and I will work with you to bring them to satisfactory closure. I can work with your internal teams or your external clients on **sensitive corporate interests**, such as expert witness/ advisory work, insurance coverage and pitches.

On a wider level, I can work with you to establish and implement **claims avoidance strategies** for problematic projects: catching an issue early makes a huge difference to the outcome. The output can then be used as a foundation stone to a **corporate strategy**.

In addition, I can help you to unravel **risk management** and **process-related issues**, which it is desirable to resolve: in my experience, the need for this work is often triggered by a thorough exploration into the root causes of issues encountered in individual assignments. I can refresh your organisation’s enterprise risk management (ERM) strategy/ processes and your **ethics and compliance** protocols, and work with

you, and your **insurance** brokers to control and improve your market profile in these areas.

Training Services

I am passionate about teaching topics, which are **firmly grounded in law** but fused with the **practical reality of business life**. Making law work for business is at the heart of this.

I have drawn on my blend of private practice and industry experience and expertise, together with my advocacy skills and natural interest in know-how development to create **exciting and content-rich** training materials.

I offer a **completely bespoke** training service: my starting principle is that every organisation works in a different way and has a unique style and approach.

Big or small, your training needs will be met using knowledge, skills expertise, experience and energy.

Please read the “Introduction to Training Services” and the “Schedule of Training Topics” for detailed information on current popular training workshops.

Contacts

Website: www.schutteconsulting.co.uk

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Twitter: @schutteconsult @sarahschutte1

#SCLatSW11 #SCLGlobal #AskSarajs

Instagram: schutteconsulting

Facebook: schutteconsultingSCLGlobal

Skype: Sarah Schutte Sharp

Find us on these expert-matching websites:

<https://www.zintro.com/profile/sarah-schutte>

www.primedispute.com (approved Member)

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